

For Immediate Release

Colliers Adds Award-Winning Capital Markets Professionals Dylan Kane & Zach Redding to Rapidly-Growing New York Platform

Pictured below: Zach Redding and Dylan Kane



New York City, May 6, 2022 - Leading global commercial real estate services and investment management firm Colliers (NASDAQ and TSX: CIGI) announces it has appointed Dylan Kane and Zach Redding as Managing Directors in the firm's rapidly-growing New York Capital Markets group. Kane and Redding will be based in the firm's New York City office and will focus on investment sales transactions, and debt and equity financing deals.



Both Kane and Redding previously held positions at B6 Real Estate Advisors before joining Colliers. Kane and Redding have completed several significant investment sales, debt & equity financing transactions across asset classes. Notable recent deals included the \$101 million sale of a mixed-use building at 576 Fifth Avenue and the \$17.25 million sale and \$22.5 million acquisition and construction financing of two buildings at 8-10 Grand Avenue near the Brooklyn Navy Yard. The pair also arranged the \$17.5 million refinancing of 147 West 35th Street in Midtown Manhattan and the \$25 million refinancing of an office building at Two Sound View Drive in Greenwich, CT.

"We continue to grow the New York capital markets platform around strong leadership and build a talented framework of professionals in New York City," said Pete Nicoletti, Head of Capital Markets New York City. "Dylan and Zach slot perfectly into our multidisciplinary capital markets approach, built around a team-first culture. They will play a key role in our continued expansion of the New York team."

"The ability for one team to expertly lead the investment sale process while also placing debt and securing financing is rare," said John Gallagher, Colliers Executive Managing Director and New York City Market Leader. "Dylan and Zach bring to Colliers diverse skill sets that are exactly the types of traits we emphasize at Colliers and we look forward to working with them."

"Colliers has a deeply experienced team in New York and a unique structure that allows and encourages investment sales and debt and equity brokers to effectively work together," said Redding. "The highly collaborative and forward-looking Colliers platform will provide us the ability to continue growing our business and capture additional market share in the debt and equity space."

"Zach and I are thrilled to join this prestigious capital markets platform in New York and we plan to leverage Colliers' industry-leading resources and global footprint to continue providing best-in-class service to institutional-grade clients, on our way to becoming one of the top producing teams in the city," said Kane.

In 2020, Redding was honored as the Real Estate Board of New York's Most Promising Salesperson of the Year and in 2019 was selected by Commercial Observer as one of the Top 30 Sales & Leasing Professionals Under 30. He previously worked at Cushman & Wakefield and earned his B.S. from West Virginia University.

Kane was selected as a 2021 Top Mortgage Broker by ConnectCRE and in 2019 was honored by Commercial Observer as one of the Top 25 Debt & Equity Professionals Under 35. He brings experience from Newmark and Bank of America and earned his B.A. from Middlebury College.

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Colliers Worldwide

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