



## **Leading Investment Advisor Frank Petz Joins Colliers**

*Move Confirms Colliers Commitment to Attract Top Industry Talent in Greater Boston Region*

**Boston, MA, November 19, 2019** – Leading global commercial real estate services firm Colliers International announced today it has recruited real estate investment professional market leader, Frank Petz, to join as Managing Director of Investment Sales in the firm's Capital Markets group focusing on investment properties.

Petz brings more than 32 years of experience to his new position, most recently leading the growth of JLL's overall capital markets business in New England since 2012. Previously, he served as director of capital markets activity at both Eastdil and CBRE, and ultimately built his capital markets foundation on the buy-side at AEW Capital Management for the first 15 years of his career. His extensive expertise in the disposition of core trophy assets, as well as a diverse mix of urban/suburban, office, industrial, life science and land development assets, has resulted in transacting billions of dollars in total sales volume.

"Attracting best-in class talent and leadership like Petz represents a huge win for not only Colliers but most importantly for our valued clients," said David Goodhue, who stepped into the Executive Managing Director and Market Leader role in charge of Colliers Boston just one year ago. "Our ability to recruit top tier talent like Frank illustrates to our current staff and the market that we are fully committed to continuing to compete at the highest level today and well into the future."

For Petz, the move represents an exciting opportunity to continue to provide the market with a unique service offering for clients, as he joins an existing strong Capital Markets team of 22 professionals that is poised for growth.

"Colliers offers an ability to provide clients with institutional expertise, balanced with a defining entrepreneurial spirit that permeates all levels and specializations within the company," said Petz. "I look forward to continuing the same advisory-first approach but from a platform that is free from barriers, allowing me to be nimbler and more valuable in serving clients' needs."

Petz also cited Colliers Boston's new leadership team and the firm's broader commitment to capital markets at a regional, national and global level as a significant attraction for his move.

With great excitement for Petz's arrival, David Amsterdam, president of investments and the eastern region and co-head of the firm's US Capital Markets group shared that "this top-tier addition reflects the continued growth of Colliers Capital Markets, both in Boston and across the US. Bringing in a professional of Frank's caliber to complement our leading platform further solidifies Colliers' ability to provide best-in-class solutions for our clients."

### **About Colliers International Group**

[Colliers International](#) Group Inc. (NASDAQ: CIGI) (TSX: CIGI) is a top tier global real estate services and investment management company operating in 69 countries with a workforce of more than 13,000 professionals.

Colliers is the fastest-growing publicly listed global real estate services and investment management company, with 2017 corporate revenues of \$2.3 billion (\$2.7 billion including affiliates). With an enterprising culture and significant employee ownership and control, Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide, and through its investment management services platform, has more than \$20 billion of assets under management from the world's most respected institutional real estate investors.

Colliers professionals think differently, share great ideas and offer thoughtful and innovative advice to accelerate the success of its clients. Colliers has been ranked among the top 100 global outsourcing firms by the International Association of Outsourcing Professionals for 13 consecutive years, more than any other real estate services firm. Colliers is ranked the number one property manager in the world by Commercial Property Executive for two years in a row.

Colliers is led by an experienced leadership team with significant equity ownership and a proven record of delivering more than 20% annualized returns for shareholders, over more than 20 years.

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