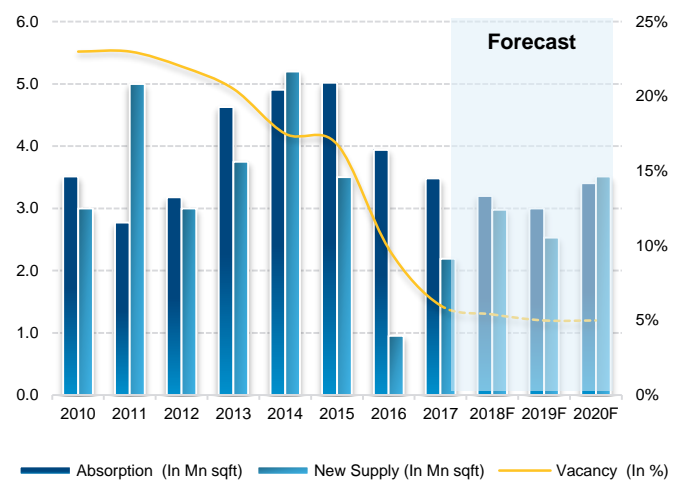


# Pune

## Grade A Rental Values<sup>1</sup>

Micromarkets	INR	\$US <sup>2</sup>	Percentage Change	
	Per sq ft/Month		QOQ	YOY
Baner	57 - 65	0.8 - 1.0	0.0%	8.0%
Bund Garden	55 - 70	0.9 - 1.1	0.0%	0.8%
Airport Rd/Pune Station	65 - 90	0.9 - 1.4	3.3%	3.3%
Aundh	60 - 65	0.8 - 1.0	4.2%	9.6%
Senapati Bapat Rd	65 - 125	1.0 - 1.7	2.7%	8.6%
Bavdhan	45 - 50	0.6 - 0.8	0.0%	6.7%
Kalyani Nagar	55 - 65	0.8 - 1.0	2.6%	2.6%
Nagar Road	55 - 65	0.8 - 1.0	0.0%	2.6%
Hinjewadi	44 - 55	0.7 - 0.9	1.0%	1.0%
Hadapsar/Fursungi	68 - 75	0.9 - 1.1	2.1%	12.6%
Kharadi	55 - 110	0.8 - 1.4	8.6%	14.6%

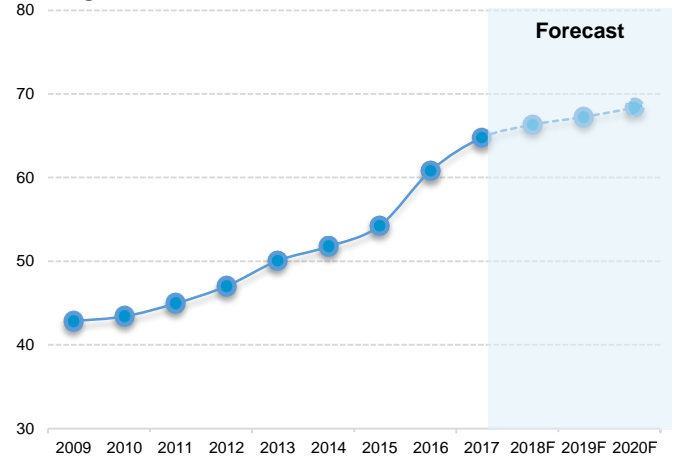
## Supply, Absorption & Vacancy Trends<sup>1</sup>



## Market Transactions<sup>3</sup>

Client	Building Name	Area (sq ft)	Location	Transaction Type
Northern Trust	EON Phase 2 - Tower- A	450,000	Kharadi	Pre-commitment realised
Lupin	Quantum Towers	142,000	Hinjewadi- 1	Lease
FIS Solutions India (Sungard)	Westend Centre	41,000	Aundh	Lease
Konecranes India	SP Infocity	38,000	Phursungi	Lease
Magna Steyr India	Om Chamber	38,800	Bhosari-MIDC	Lease

## Average Rental Trend<sup>2</sup>



<sup>1</sup> Rental range of both Grade A IT/ITeS and non IT/ITeS buildings

<sup>2</sup> \$US= INR 63.93 (US Dollar rate as on 31/12/2017)

<sup>3</sup> Indicative transactions concluded during Q4 2017

<sup>1</sup> Graph represents both Grade A IT/ITeS and non IT/ITeS buildings

<sup>2</sup> Graph represents rental trends of both Grade A IT/ITeS and non IT/ITeS buildings

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