



COLLIERS INTERNATIONAL

Office Services

Colliers International is one of the leading real estate consultants in HK, in the region and around the world. The company offers full-service solutions across all sectors to accelerate the business success of our clients.

With in-depth market knowledge, research and industry expertise, the Hong Kong Office Services division excels in the local market sector. The team is dedicated to offering comprehensive yet customised commercial leasing services to meet the clients' specific requirements. Our clientele includes both tenants and landlords who possess a diverse portfolio of commercial property interests in Hong Kong.

TENANT REPRESENTATION

Our tenant representation team are experts at crafting real estate strategies to your current and future needs. Our experts:

- › Guide stakeholders through the selection process;
- › Provide in-depth analysis of market conditions and trends to ensure the best possible leasing choice is made;
- › Identify potential hurdles and top tenant mistakes to keep your relocation and renewal process on target with minimal disruption to your business and productivity.

As an exclusive consultant to act on your behalf, we maximise your real estate interests and create value for your company.

LANDLORD REPRESENTATION

Our landlord leasing team provides a clear overview of competing properties and market trends. Our systemized approach to analysis, marketing and communication ensures you will never miss a prospect. Our leasing specialists help you:

- › Identify competitive advantages and opportunities for improvement;
- › Create a specific go-to-market strategy tailored to your business needs;
- › Apply best-in-class marketing tools to segmented targets and generate strong interest and feedback from prospects.

TOTAL SOLUTION PROVIDER

- › Project leasing
- › Real estate needs analysis
- › Lease restructures
- › Lease renewals
- › Rent reviews
- › Stay/go analysis
- › Sub-leasing

554 OFFICES IN 66 COUNTRIES

USA	153
Canada	34
Latin America	24
Asia	39
ANZ	192
EMEA	112

Revenue in 2015
US\$2.5 billion

Property under management
2 billion sq ft

More than 16,000 Professionals

CONTACT US

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COLLIERS INTERNATIONAL

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www.colliers.com



Accelerating success.

INTEGRATED REAL ESTATE SOLUTIONS

- › Corporate Solutions › Office Services › Industrial Services › Capital Markets and Investment Services
- › Retail Services › Residential Sales › Residential Leasing › Project Management › International Properties
- › Auction Sales › Valuation & Advisory Services › Research & Advisory

Track Record



CITIC Tower, Central
Leased 168,919 sq ft



International Commerce Centre, West Kowloon
Leased 59,576 sq ft



Citibank Plaza, Central
Leased 89,447 sq ft



The Center, Central
Leased 72,486 sq ft



Exchange Square, Central
Leased 24,238 sq ft



International Finance Centre, Central
Leased 50,000 sq ft



Devon House, Quarry Bay
Leased 92,000 sq ft



Central Plaza, Wanchai
Leased 70,000 sq ft



Mass Mutual Tower, Wanchai
Renewal 115,000 sq ft



ACCELERATING YOUR SUCCESS

- > Accountability
- > Cost savings
- > Customisation
- > Partnership
- > Reduced risk

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SELECTED REPRESENTATIVE CLIENTS



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