



SCOTLAND

COMPLETE REAL ESTATE SERVICES



Colliers
INTERNATIONAL

SCOTLAND AT A GLANCE

Separated by just 52 miles of Scotland's Central Belt, Colliers Glasgow and Edinburgh offices provide a base for servicing Scotland's property market. Our Scotland team offer a comprehensive portfolio of integrated and seamless services to occupiers, developers, owners and investors.

Glasgow

Home to three innovation districts that encourage collaboration between academia, business and industry, Glasgow continues as the powerhouse of the Scottish economy. Financial institutions remain key players in the city, demonstrated by JP Morgan's commitments to purchase 270,000 sq ft at One Central and Barclays purchase of Buchanan Wharf. With 1 million sq ft of office construction set to be complete in 2020/21, these developments will drive the economy forward and further enhance Glasgow's appeal.

Edinburgh

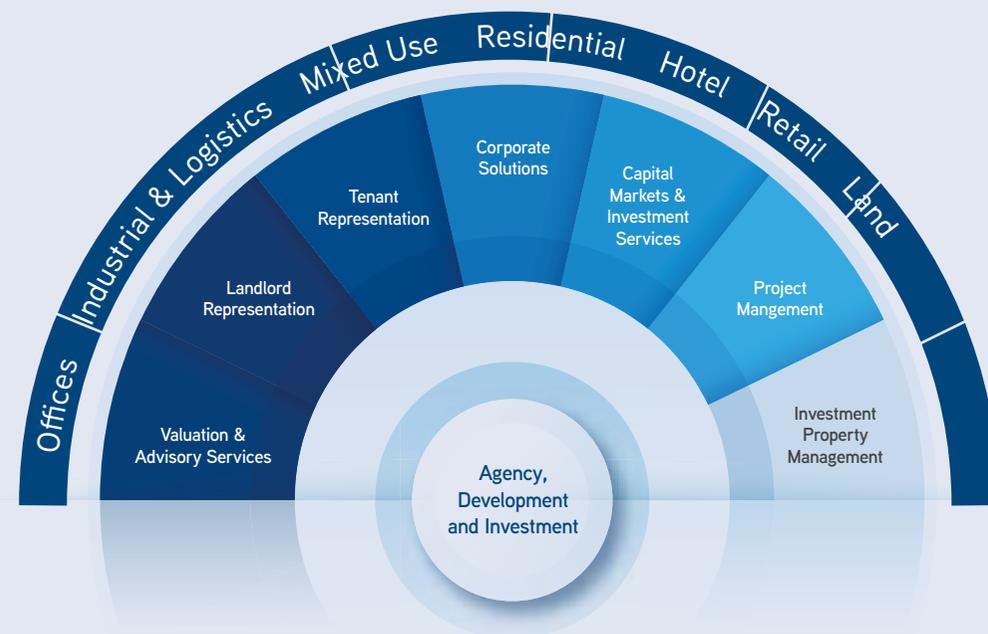
The UK and Scottish Governments are each set to inject £300 million to support innovation and tourism in Edinburgh, ensuring that the city retains its unique appeal. With existing proposals for more tourist and leisure integration on Princes St, the near completion of Edinburgh St James set to transform retail in the city, and the Johnnie Walker Centre at the west end promising to be a world class tourist and leisure attraction rivalling Dublin's Guinness Factory, Edinburgh is positioning itself for the future.



HOW CAN COLLIERS HELP?

Whether you are a local firm or a global organisation, our team of professionals provide creative solutions for your real estate needs.

Colliers International is a leader in global real estate services defined by our spirit of enterprise. Through a culture of service excellence and shared sense of initiative, our integrated resources of real estate specialists worldwide help accelerate the success of our clients.



Specialist services

- Building Surveying & Project Management
- Business Rates
- Corporate Restructuring & Recovery
- Data Centres
- Destination Consulting
- Development Consulting
- Fund Management
- Lease Advisory
- Metals & Mining
- Planning
- Property & Project Finance
- Research & Forecasting
- Sustainability Solutions
- Waste, Energy & Minerals

Specialist sectors

- Automotive & Roadside
- Banking
- Healthcare
- Licensed & Leisure
- Public Sector
- Resorts
- Sports & Culture



OUR SERVICES



Investment Property Management

We provide property management services for owners, occupiers, developers and investors across the UK. Our team of over 200 professionals focus on the strong fundamentals of property and asset management with a clear understanding of our clients' strategy and objectives. We can advise on customer experience, sustainability and technology solutions.



Licensed and Leisure

We provide valuation and restructuring advice, agency and other professional services to the pubs, bars, restaurants, nightclub, health and fitness and competitive socialising sectors. Our Licensed & Leisure team act for operators, financiers, investors and in corporate recovery situations they are experienced and knowledgeable partners for a wide variety of clients in Scotland and throughout the UK. We undertake specialist valuations of hotels and other licenced properties, as well as development proposals across Scotland for bank lending and security purposes.



Valuation & Advisory Services

Offering expert property valuation, market analysis and consultancy, our experienced and professional team provide accurate assessments across a comprehensive range of specialist property sectors, whilst supported by agency colleagues in each respective market. We provide bespoke advice and a personable service by taking the time to understand each client's individual needs



National Capital Markets

Whether it be providing investment acquisition or disposal advice, advising developers on funding large, multifaceted mixed used developments, advising corporates on how to raise capital through a sale and leaseback, or providing underwriting and structuring advice on large complex portfolios, we have the skillsets and expertise to outperform expectations.



Industrial Agency

Our market leading Industrial and Logistics team work with developers, investors and occupiers of all sizes to provide all-encompassing solutions tailored to your needs. If you are looking to invest, develop, lease, dispose or manage industrial properties, we are perfectly positioned to help you maximise your returns.



Retail Agency

Across Scotland, we represent a wide range of leading domestic and international brands including Dixons Carphone, Oliver Bonas, Boux Avenue, Sweaty Betty, Sky/iSmash, Fraser Hart, Tim Hortons, Joules, The Gym and TUI. Our teams also advise on the leasing of both in-town and out-of-town space, which encompasses a variety of shopping environments.



Rating

Offering a complete range of rating services across Scotland, we can manage and minimise rates liabilities to save money and help companies plan more effectively for business success. Whether it's challenging the rateable value of a property, ensuring there is no overcharging on current or historic rates bills, or managing the rating liability of complex portfolios, our goal is to limit the financial and practical impact rates have on a business. Our experienced and professional team tailor each approach accordingly, finding solutions that meet specific business and portfolio needs to help reduce costs.



Project and Building Consultancy

We provide a tailored due diligence building survey service, offering succinct and detailed survey reports, across all property sectors and building types. We have extensive experience in coordinating and undertaking portfolio instructions and advising clients on large transactions. We can assist throughout the lifecycle of a building, for landlords, tenants and occupiers, providing targeted and useful advice in relation to lease events. Our project managers can help deliver your projects from inception to completion, whilst managing and reducing your risk. Our team treats every instruction on its merits and tailors our advice to clients needs.



Planning

We undertake strategic developments throughout the UK and our team are well-versed on all aspects of planning statute and policy, including listed buildings and conservation areas.

Our experienced team of planners will provide a well defined strategy to achieve your development goals which they will also help deliver. We are on hand to assist with all things planning from potential reports, briefs, applications, and appeals to site promotion, allocation and policy representations. Planning regulations are ever-changing and the right advice is crucial to the success of your development objectives and commercial return.

CLIENTS WE WORK WITH

Colliers have provided us with insightful and commercially astute planning advice that has greatly assisted our development project.

Shawfair LLP



FLAGSHIP DEALS

Shawfair LLP

Location: Edinburgh
Size: 705 Ha
Type: Mixed-use

How we helped:

We secured planning permission for this new strategic settlement development and are now working on the delivery – a £1.2bn GDV.

Colliers has secured a number of housebuilders for the initial phases including Miller, Bellway, Dandara, Stewart Milne, Mactaggart & Mickel and Barratt. We are retained agents for the employment and retail space and have assisted in the delivery of 700 units with more to come.

Vincent Ltd.

Location: Glasgow
Size: 134,000 sq ft
Type: Offices

How we helped:

Our team collaborated on the acquisition of this prime city centre office; supporting our client with due diligence research. On completion we are now managing the asset and advising on future strategy including ESG.





CORPORATE SOCIAL RESPONSIBILITY

Colliers is committed to socially and environmentally responsible business practices—the kind that keep our communities healthy while supporting long-term business success.

SUSTAINABILITY

With more than 200 LEED accredited professionals, Colliers' expertise in developing sustainability strategies helps our clients create healthier workplaces, which can improve an organisation's brand, employee and financial performance.

Colliers is a Founding Global Partner of the World Green Building Council (WorldGBC). We act as an ambassador to the WorldGBC, provide leadership and strategic input for sustainability initiatives and play a leadership role in the formation of new Green Building Councils in many countries where none exist.

PHILANTHROPY

At Colliers, our goal is to raise the level of philanthropy within our company by supporting charities that our professionals and clients are passionate about. Our sponsorships range from donating volunteer hours to financial contributions. We give our people the freedom to support the groups that are important to them and their local communities.

DIVERSITY AND INCLUSION

Like our clients, Colliers celebrates diversity and relies upon people with different backgrounds, experiences and perspectives to generate solutions to our clients' toughest challenges. It is about encouraging variety of thought, embracing new ideas and creating an enterprising culture that fosters innovation by valuing these differences. At Colliers we are committed to recruiting, rewarding and retaining the best people. By embracing diversity, the opportunities for innovation, productivity and effectiveness are endless.

COLLIERS UNIVERSITY

When launched in 2002, Colliers University was a truly novel concept within the industry. Built on the premise that learning is a competitive advantage, CU has grown to include more than 1,700 classes and accelerates the professional and personal success of more than 7,500 Colliers professionals.

ABOUT COLLIERS



15,000
PROFESSIONALS



£2.1BN
REVENUE



2BN
SQ FT MANAGED



69
COUNTRIES



68,000
LEASE/SALE
TRANSACTIONS



£90BN
TRANSACTION
VALUE

Colliers is an industry leading global real estate company delivering a full range of service to real estate occupiers, owners, investors and institutions across all sectors worldwide. Our mission is simple; to maximise the potential of property to accelerate the success of our clients and our people.

What sets us apart is not what we do, but how we do it.

Our people are passionate, take personal responsibility and always do what's right for our clients, people and communities. We attract and develop industry leaders, empowering them to think and act differently to drive exceptional results.

At Colliers, we accelerate success.

Our Core Values

BE ENTERPRISING

to exceed expectations

COLLABORATE

to drive exceptional results

INVEST IN RELATIONSHIPS

to deliver enduring value

BE EXPERTS

to lead our industry into the future

DO WHAT'S RIGHT

for our clients, people and
communities

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