



The Fairmont Royal Pavilion Barbados ST. JAMES, BARBADOS

CLIENT

Fairmont Raffles International

TEAM

Colliers International Canada
Colliers International UK

STATISTICS

75-room luxury boutique resort
400 yards of beach frontage
Two tennis courts
Freshwater swimming pool

SERVICES PROVIDED

Market & Financial Analysis
Valuation
Advisory & Brokerage

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OUR WORK

Colliers International Hotels based in Toronto and London UK acted on behalf of Fairmont Raffles International in the sale of its fee simple interest in the 75-room luxury boutique resort in the Bajan Parish of St. James Barbados to Westmont Development Inc. (US).

Providing a luxurious blend of old world grace, modern convenience and spectacular scenery, the Royal Pavilion has been called “The Jewel in the Crown of Barbados”. Constructed in the 1940s, the Hotel was completely redeveloped to its current 75 guestrooms in 1987 and features 400 yards of beach frontage, two tennis courts, freshwater swimming pool and Jacuzzi. The property also has additional developable land adjacent to the hotel suitable for future expansions.

RESULTS

The Property sold in February 2008 for USD \$56 million to Westbridge Hospitality Fund LP (Westmont Hospitality Group). The interest conveyed included freehold property and adjacent three-acre development parcel.

