



# Colliers International

## GLOBAL MEDIA KIT



[www.colliers.com](http://www.colliers.com)

### GLOBAL HEADQUARTERS

Colliers International  
601 Union Street  
Suite 4800  
Seattle, WA 98101 USA

TEL +1 206 695 4200

### AREA OF EXPERTISE

Colliers International is a global leader in real estate services with more than 12,500 professionals operating out of 512 offices in 61 countries. As a subsidiary of FirstService Corporation (NASDAQ: FSRV; TSX: FSV and FSV.PR.U), Colliers offers the stability of a strong financial partner and significant local ownership, providing clients with accountability and enterprising real estate solutions.

Colliers provides a full range of services to real estate owners and occupiers worldwide, including corporate solutions, sales and lease brokerage, property and asset management, project management, investment sales and consulting, property valuation and appraisal, mortgage banking and market research. The Lipsey Company ranked Colliers International as the world's second-most-recognized commercial real estate brand.

### 2010 COMPANY STATISTICS

- Revenue: \$1.5 billion\*
- Locations: 512 offices in 61 countries
- Employees: 12,500
- Commercial property under management: 979 million square feet\*\*
- Transaction volume: \$59.6 billion

*\*All statistics quoted in US dollars*

*\*\*Together, Colliers International and FirstService have 2.2 billion square feet of office, industrial, retail and residential property under management—second-largest in the world.*

### GLOBAL CORE SERVICES

Our comprehensive portfolio of real estate services includes:

- Brokerage and Agency
  - Landlord Representation
  - Tenant Representation
- Corporate Solutions
- Investment Services
- Project Management
- Real Estate Management Services
- Valuation and Advisory Services

Our core services reach these global property sectors:

- Office
- Industrial
- Retail
- Hotel
- Residential
- Mixed-use

### REGIONAL SPECIALIZATION

On a regional basis, we offer specialized knowledge of a variety of industries and property types such as:

- Asset resolution
- Education
- Food facilities
- Health care
- Life sciences
- Land
- Law firms
- Senior housing
- Technical facilities



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### LEADERSHIP TEAM

#### GLOBAL



**Doug Frye**  
President & CEO



**Peter Humphries**  
Chief Financial and Operating Officer



**Veresh Sita**  
Chief Information Officer



**Craig Robbins**  
Chief Knowledge Officer  
& President, Client Services



**Aryn Bhayani**  
International Secretariat



**Alex Baehr**  
Vice President | General Counsel



**Mindy Geisser**  
Vice President | Global HR



**Rob Gubas**  
Vice President | Global Marketing

#### ASIA PACIFIC



**Jamie Horne**  
President | Asia Pacific



**John Kenny**  
Chief Executive Officer | Australasia



**Piers Brunner**  
Chief Executive Officer | Asia

#### REGIONAL



**David Bowden**  
Chief Executive Officer | Canada



**Dylan Taylor**  
Chief Executive Officer | USA



**Javier Lomelin**  
Chief Executive Officer | Latin America

#### EUROPE, MIDDLE EAST AND AFRICA



**Chris McLernon**  
Chief Executive Officer | EMEA



**John Davis**  
Chief Executive Officer | UAE



**Tony Horrell**  
Chief Executive Officer | UK and Ireland



**Hadley Dean**  
Managing Partner | New Europe



**Achim Degen**  
Chief Executive Officer | Germany



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### AWARDS AND RECOGNITION

- International Association of Outsourcing Professionals – Global Outsourcing 100 list, 2006, 2007, 2008, 2009, 2010, 2011
- International Property Awards
  - Best Property Consultancy – China, Hong Kong, Indonesia, 2011
  - Best Property Consultancy – Hong Kong, Indonesia 2010
  - Best Commercial Real Estate Agency – Hong Kong 2009
- #1 ranked U.S. real estate company - *Commercial Property Executive* and *Multi-Housing News* 2011
- #2 most recognized commercial real estate brand – The Lipsey Company 2011
- #2 ranked in global transaction volume – National Real Estate Investor 2010
- EuropaProperty Awards
  - SEE Consultant of the Year 2005, 2006 and 2007
  - CEE Capital Markets Agency of the Year 2009
  - CEE Industrial and Logistics Agency of the Year 2009
- Royal Institution of Chartered Surveyors (RICS)
  - #1 Industrial Sales Agency – Australia, New Zealand 2009, 2011
  - #1 Retail Sales Agency – New Zealand 2009, 2011
  - #1 Industrial Sales Agency – New Zealand 2009, 2011
- Real Estate Institute of Australia
  - Awards for Excellence in Innovation (K:NOW Widget) 2010
  - Commercial Agency of the Year 2007, 2008, 2009

### COMPANY MILESTONES

- 1898** – Macaulay Nicolls founded in Vancouver, Canada
- 1976** – Colliers International Property Consultants incorporated in Australia
- 1985** – Colliers launches global expansion, including Canada and USA
- 1986** – Asia Pacific grows operations to 20 markets
- 1990** – Colliers expands into emerging markets including Central Europe and Latin America
- 2001** – Revenue tops \$1 billion
- 2004** – FirstService Corp. invests in Colliers, allowing for substantial expansion
- 2006** – Colliers named a Global Outsourcing 100 Company
- 2007** – Colliers expands hospitality and project management services with the acquisition of PKF Hospitality Research, MHPM Project Managers and Roberts Weaver Group
- 2010** – Colliers combines operations with FirstService Real Estate Advisors, forming the third-largest global real estate services company
- 2011** – Colliers outpaces all key competitors in revenue growth, up 37% globally, which is nearly double other key competitors' growth in the same period



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### MEDIA CONTACTS

#### GLOBAL

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