



Commercial Real Estate Services

North West

Accelerating success.

About us

Colliers International is the leader in global real estate services defined by our spirit of enterprise. Through a culture of service excellence, and a shared sense of initiative, we have integrated the resources of real estate specialists worldwide to accelerate the success of our clients.

The Colliers International Manchester office operates from the heart of the city's commercial centre. The team provides the full range of consultancy and agency services for property owners, investors and occupiers.

Clients span all business sectors, from more established retail, office and industrial/logistics sectors, to specialised divisions such as rating, valuation, hotels and licensed and leisure.

Every member of the team has in-depth knowledge of the local and regional market combined with extensive hands on experience. With this level of expertise, clients know they can receive effective solutions and sound, research-backed advice. This track record has helped attract clients as varied as pension funds, banks, property companies, developers, local authorities and a wide range of occupiers.

- > Over 40 members of staff
- > Over 15 specialist service lines
- > Covering the entire North West of England and North Wales
- > Celebrated 40 years in December 2010

OUR GLOBAL BUSINESS

- > 512 offices in 61 countries on 6 continents
- > US \$1.5 billion in revenue
- > 12,500 employees
- > 978 million square feet under management

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Our highlights

INVESTMENT

Spencer Group – investment advice on the sale of 88 assets totalling 4.1m sq ft to Hansteen Holdings for £150m.



LICENSED & LEISURE

The Queen of Hearts, Fallowfield, Manchester – sold for £1.5m to Hydes Brewery on behalf of Mitchells & Butler. The deal was just one of 60 licensed premises sold in 2011 with a sale value of over £10m.



HOTELS

Ravenstone Hotel, Bassenthwaite – sold to a private buyer for an asking price of £1.5m. In 2011 the team sold 17 properties overall with a sale value of £23m.



RATING

Co-op – total cash savings of £8.5m in 2011.



LOGISTICS & INDUSTRIAL

Asda, Kingsway, Rochdale – a 44-acre site secured for a 500,000 sq ft chill distribution facility and a 133,500 sq ft onsite recycling centre.



INVESTMENT

Grosvenor Centre, Macclesfield – freehold shopping centre investment acquired in July 2011 for Eskmuir properties for £21m.



DESTINATION CONSULTING

Chester Zoo, Chester – worked on a £200m development plan. The 'Natural Vision' project will see the zoo expand to cover 150 acres with the first £30m phase beginning construction in 2012.



NATIONAL OFFICES

The Hive – commercial workplace disposal of 78,000 sq ft on behalf of Argent.



VALUATION

TalkTalk Building, Birchwood, Warrington – valuation for loan security of a 55,000 sq ft office building let to TalkTalk on a 15-year lease term.



BUILDING CONSULTANCY

Foregate Street, Chester – feasibility study for refurbishment of redundant cinema, project value of £1.2m.



INVESTMENT

Tesco, St Helens – funding on behalf of Langtree for a 140,000 sq ft food store for Tesco and a new stadium for St Helens Rugby League Club, c.£50m.



RETAIL

Chill Factor – retained as sole agents to market retail and leisure units anchored by the North West's only indoor ski slope.



RESIDENTIAL

Cheshire West and Chester Council – disposal of their former HQ premises, Backford Hall. Redevelopment opportunity comprises over 100,000 sq ft of accommodation on 24 acres.



LOGISTICS & INDUSTRIAL

G-Park, Liverpool – 360,000 sq ft let to DHL on behalf of Gazeley and then sold for £18m to F&C REIT.



COMMERCIAL LEASE CONSULTANCY

The Alexandra, Salford Quays – represented tenant in lease renewal negotiations for 2 floors of this 5-storey office development. Achieved rent reduction and rent-free incentives.



INVESTMENT PROPERTY MANAGEMENT

The Graftons Altrincham – asset management of a 73,520 sq ft mixed-use scheme undergoing partial change of use and substantial reconfiguration.



Our clients

BUILDING CONSULTANCY

"We are delighted to be associated with Colliers; the team were excellent and did everything that was asked and more. We would have no problem recommending them."

[Cedarwood Asset Management](#)

INVESTMENT PROPERTY MANAGEMENT

"Colliers have provided a proactive and enthusiastic service and significantly improved our rent collection statistics."

[Miller Development](#)

SOME OF OUR CLIENTS INCLUDE:

Arcelor Mittal	Langtree
Argent	Legal & General
Aviva	Lloyds Banking Group
Bank of Ireland	L'Oréal
Bollinwater	MacTaggart & Mickel
British Land	Manchester City Council
Bruntwood	Mitchells & Butlers
Cancer Research	Nationwide
Cheshire West and Chester Council	Punch Taverns
Chester Zoo	Royal Bank of Scotland
Co-operative Group	Sainsbury's
Costa Coffee	Santander
DeVere Hotels & Leisure	SEGRO
Dunbar Assets	Siemens
Enterprise Inns	Simply Health
Faurecia	St Modwen
Fujitsu	Stonegate
Gazeley	Vodafone
GE Capital	West Bromwich Building Society
HIMOR	WYG
John Lewis	Yorkshire Bank

Our sectors & services

Colliers International has specialist teams in the UK and Ireland covering the following sectors and services:

SECTORS

- > Automotive & Roadside
- > Banking
- > Education
- > Healthcare
- > Hotels
- > Licensed & Leisure
- > Logistics & Industrial
- > Mixed Use
- > Offices
- > Parks
- > Public Sector
- > Residential
- > Resorts
- > Retail
- > Sports & Culture
- > Transport & Infrastructure
- > Waterfronts

SERVICES

- > Acquisitions & Disposals
- > Building Consultancy & Project Management
- > Business Rates – appeals, compliance, audit and account management
- > Commercial Lease Consultancy
- > Corporate Restructuring & Recovery
- > Corporate Solutions
- > Destination Consulting
- > Destination & Development Branding
- > Development Solutions
- > Fund Management
- > Investment
- > Leasing
- > Property Management
- > Property & Project Finance
- > Planning
- > Research & Forecasting
- > Sustainability Solutions
- > Tenant Representation
- > Valuation & Advisory



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