



Jack A. Cohen Joins Colliers International

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NEW YORK - Colliers International continues to recruit top talent from across the industry with the hire of Jack A. Cohen as a Managing Director in the New York office. In his new role, Cohen will represent both tenants and landlords, transact leases and bring in new business.

Previously an associate director with Cushman & Wakefield, Cohen recently repositioned 1411 Broadway as a premier corporate office destination by leasing more than 300,000 square feet there to tenants such as: Reich & Tang, Eisner Lubin, Levi Strauss and The Moret Group. In 2009, Cohen was recognized as one of Cushman & Wakefield's top 100 brokers for the year.

In addition, Cohen was the procuring agent for the team that represented The Hakimian Organization in its new 564,800-square-foot lease to Ogilvy & Mather at 636 Eleventh Avenue. This leasing transaction, which was one of the largest Manhattan office leases to close in 2008, also won the Real Estate Board of New York's Henry Hart Rice Most Ingenious Deal of the Year Award.

"Jack Cohen has a keen insight into the New York City market and will make an excellent addition to our growing brokerage division," said Mark Jacom, CEO of Colliers International's Tri-State Operations. "He is a rising star who will only help accelerate our success."

"Colliers International is dedicated to recruiting the most talented real estate professionals from across the industry," said Joseph Caridi, Executive Vice President. "Jack Cohen represents a class of professionals who will be the future of the organization."

Cohen's arrival follows several new additions to Colliers International's expanding roster of key real estate professionals. Colliers International recently recruited Alan Desino and James Emden from CB Richard Ellis, brought in Bob Martie and Gerard Hallock to lead the New Jersey and Connecticut offices, respectively, and added a leading industrial team to the New Jersey operations.



As a tenant rep specialist, Cohen was instrumental in procuring clients and the lead on the assignment for tenants such as Forex Capital Management, Contemporary Healthcare Capital, Blackwell Group, Paradocs, Inc. and Michelin Star, among others.

Prior to his role with Cushman & Wakefield, Cohen spent four years as a Corporate Real Estate Consultant/Transaction Manager at Equis Corporation, where he focused on the development and implementation of strategies for real estate expense reduction for Fortune 500 corporations such as GlaxoSmithKline, Ameritech, Verizon and Omnicare, among others.

Cohen graduated Rutgers University with joint Bachelor of Science in Financial Economics and Management.