



COLLIERS INTERNATIONAL

Investment Services

Colliers International's Investment Services Division is a prominent player in the real estate market in Hong Kong. Acting on behalf of local and foreign developers, land owners and investors, the team is involved in the acquisition and divestment of land and entire buildings in all sectors - from commercial, industrial, residential to retail and hotels.

Our professional, responsive and results-driven investment approach is underpinned by our specialised knowledge and comprehensive understanding of the marketplace. The ability to provide sound investment advice and identify prime investment opportunities stems from our strategy and negotiation skills, ensuring that results are maximised for our clients at all times. The Division has a broad client base, from financial institutions and government bodies to individual investors and family trusts. All our professionals recognise the importance of client confidentiality, and the interests of our clients will be safeguarded at any point of the business process.

In addition, Colliers International is well positioned to meet the growing demands for multi-market investments. The Asia Investment Services (AIS) comprises expert consultants from major markets in the region. The Group facilitates real estate investments within the Asian

market and provides an effective platform for real estate funds and institutions to direct their capital across the border. Within this regional platform, specialised local knowledge and excellent services are delivered to our clients to expand their investment portfolio.

SERVICES

- › Sale by private treaty, public tender or auction for and on behalf of vendors, land owners or developers, acting in the capacity of sole or lead agent
- › Provide independent advice on market trends, financial analysis and research
- › Provide professional strategic and analytical advice through feasibility studies, financial workouts, asset analysis and valuations, acquisitions or disposition strategies, location analysis, development management and litigation support
- › Coordination of marketing strategy and sales campaigns



512 OFFICES IN 61 COUNTRIES

USA	125
Canada	38
Latin America	18
Asia Pacific	214
EMEA	117

Revenue in 2010
Over US\$1.5 billion

Property under management
979 million sq ft

12,500 Professionals

CONTACT US

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COLLIERS INTERNATIONAL

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www.colliers.com



Accelerating success.

INTEGRATED REAL ESTATE SOLUTIONS

- › Corporate Solutions › Office Services › Industrial Services › Investment Services
- › Project Management › Retail Services › Residential Sales › Residential Leasing
- › International Properties › Valuation & Advisory Services › Research & Advisory

COLLIERS INTERNATIONAL INVESTMENT SERVICES

Track Record



Low Block, Grand Millennium Plaza, Sheung Wan
Sold for HK\$2,375 million



9A-9H Seymour Road, Mid-Levels
Sold for HK\$1,468 million



Club Lusitano, Central
80-year leasehold interest for HK\$410 million



139 Queen's Road Central, Central
Sold for HK\$698 million



New Austin Centre, Tsim Sha Tsui
Sold for HK\$170 million



Xihuan Plaza Tower 3, Beijing, PRC
Sold for ¥518.74 million



133-139 Electric Road, North Point
Sold for HK\$450 million



Pricerite Group Centre, Sai Kung
Sold for HK\$123.50 million



Morrison Plaza, Wanchai
Sold for HK\$209 million



7 Minden Avenue, Tsim Sha Tsui
Sold for HK\$350 million



Honest Motors Building, Causeway Bay
Sold for HK\$580 million



Loon Kee Building, Sheung Wan
Sold for HK\$466.50 million



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