



COLLIERS INTERNATIONAL

Corporate Solutions

Colliers International's Corporate Solutions Division manages real estate portfolios of multinational occupiers of commercial office and industrial space across Asia Pacific and worldwide to deliver first class property services to its corporate clients.

GLOBAL NETWORK AND EXPERTISE

Corporate Solutions has representation in every major region in the world and leverages the global Colliers International platform to deliver the best solutions to its clients. The Division's scope of services covers **strategic planning, portfolio management, transaction management and project & facilities management**. These are delivered through integrated web and network systems that provide full access to clients 24 hours a day from anywhere in the world.

Corporate Solutions maximises the substantial expertise of Colliers International both locally and globally. Using Colliers International's extensive global research capabilities and brokerage network, Corporate Solutions' knowledge of current and future property cycles can be applied to different client situations. This enables the team to develop a comprehensive range of strategic and operational execution strategies for each key client.

COMPREHENSIVE SOLUTION PROVIDER

We are committed to delivering a high quality and memorable experience to our clients. As such, we have in place a broad range of services to enable us to take our clients to the next level of success. These include :

Strategic Planning

- › Risk management
- › Market forecasting
- › Portfolio reporting
- › Benchmarking performance ratios
- › Aligning real estate with core business objectives
- › Appraisal and valuations
- › Mergers and acquisition evaluations

Portfolio Management

- › Portfolio audit
- › Document control
- › Lease abstract and data entry into web-enabled database
- › Lease and critical dates administration
- › Lease operating cost audits
- › Strategic development

512 OFFICES IN 61 COUNTRIES

USA	125
Canada	38
Latin America	18
Asia Pacific	214
EMEA	117

Revenue in 2010
Over US\$1.5 billion

Property under management
979 million sq ft

12,500 Professionals

INTEGRATED REAL ESTATE SOLUTIONS

- › Corporate Solutions › Office Services › Industrial Services › Investment Services
- › Project Management › Retail Services › Residential Sales › Residential Leasing
- › International Properties › Valuation & Advisory Services › Research & Advisory



Accelerating success.

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Transaction Management

- › Process advice and management
- › Needs assessment
- › Site selection
- › Competitive negotiation approach
- › Documentation oversight
- › Standardised reporting
- › Creative strategies for challenging assignments

Project & Facilities Management

- › Integrated project delivery
- › Consultancy & full scope management
- › Space planning & interior design
- › Web based FM administration platform
- › Financial & vendor management
- › Critical / essential / support services

SELECTED REPRESENTATIVE CLIENTS



CONTACT US

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