

Solutions



CARPENTER

Client: Carpenter Technology Corporation,
Reading, PA

Carpenter Technology Corporation is a leading manufacturer and distributor of specialty alloys, including stainless steel and titanium, and various engineered products made from metallic and ceramic materials. Carpenter Technology implemented a logistics initiative to reposition its inventory supply system and sales offices.

Challenge:

To deliver transaction management and coordination for ongoing logistics initiatives involving 41 simultaneous projects.

Services:

The initial logistics effort resulted in 9 sales office acquisitions, 3 build to suits, 8 relocations and 23 dispositions. Carpenter Technology Corporation has depended on Colliers' Portfolio Management and Strategic Planning capabilities. Subsequently, Colliers helped realign their portfolio with the sale of their Corporate Headquarters and the downsizing of their National Sales Network. Ongoing business continues nationally in Mexico, the UK and Australia.

Results:

Carpenter Technology Corporation retained Colliers to represent them worldwide and be their single point of contact for real estate.

- *Disposition*
- *Acquisition*
- *Tenant Representation*
- *Site Selection*
- *Strategic Planning Services*

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