



## COLLIERS INTERNATIONAL VALUATION & ADVISORY

**THE VALUATION & ADVISORY DIVISION** values all types of real estate properties and provides advice on a broad cross section of valuation and consultancy matters. Colliers has an exceptional record in undertaking major valuation and consultancy appointments in relation to trustee requirements, major property portfolios, development sites, initial public offerings and property purchases. We are flexible in our approach in regards to the scheduling of the work in order to meet the needs of the client.

Colliers offers a depth of senior personnel and resources with substantial international experience across major asset classes. We focus on allocating the most appropriate skilled resources to the consultancy and valuation assignments of the individual clients, both professionally and strategically. Emphasis is placed on a single point of contact, to ensure highly personalised and accountable service without any dilution of responsibility. Similarly, confidentiality is strictly enforced throughout our office and, when required, project teams will maintain total confidentiality from other Colliers staff members.

The team is committed to the best valuation and consultancy practices to ensure our clients obtain maximum benefit from our knowledge and networks.

### SERVICES

- Acquisition and disposal
- Balance sheet compliance
- Capital raising
- Corporatisation and privatisation
- Feasibility studies
- Financing and refinancing
- Highest and best use analysis
- Insurance purposes
- Mergers and acquisitions
- Rent reviews
- Trust requirements
- Litigation support
- Non-performing loans
- Rating and taxation
- Expert witness
- Initial public offerings



[www.colliers.com/hongkong](http://www.colliers.com/hongkong)

Colliers International offers a full range of property solutions

COMMERCIAL LEASING • CORPORATE ADVISORY • HOTELS & LEISURE • INDUSTRIAL SALES & LEASING • INTERNATIONAL RESIDENTIAL PROPERTIES  
INVESTMENT SALES • RESEARCH & CONSULTANCY • RESIDENTIAL SALES & LEASING • RETAIL SERVICES • VALUATION & ADVISORY

Our *Knowledge* is your Property

COLLIERS  
INTERNATIONAL

# VALUATION & ADVISORY TRACK RECORD



## KEY REPRESENTATIVE CLIENTS

### ACCOUNTANTS

Deloitte Touche Tohmatsu  
Ernst and Young  
KW Lau & Co  
KPMG  
PricewaterhouseCoopers  
RSM Nelson Wheeler

### BANKS

Bank of China  
HSBC  
Hypo Bank  
ICBC  
Standard Chartered Bank  
Westdeutsche Landesbank

### DEVELOPERS

Gold-Face  
Henderson Land  
Yau Lee  
Pacific Concord

### ENTERTAINMENT

Galaxy Investment – Macau

### ENTERPRISES

Eton  
Guoco  
HACTL  
Jardine Group  
Tai Hung Fai

### FAMILY

Choi's Foundation  
Ding On  
Haking Wong

### FOOD

Café de Coral  
McDonald's Restaurants  
Wing Sang Sea Products (HK) Ltd

### GOVERNMENT & PUBLIC ORGANISATIONS

Alliance Church  
University of Hong Kong

### HOTELS

Daewoo  
Hilton International  
Holiday Inn  
Movenpick  
Park Lane Hotel  
Raffles International  
Ramada  
Regal International  
Sheraton

### INDUSTRIAL AND ENGINEERING

China Harbour Engineering Co Ltd  
Glentech Int'l Co Ltd  
HAECO  
Maze Aluminium Engineering Co Ltd

### INVESTMENT FUNDS

Citigroup  
GE Capital  
Jupiter International  
Lehman Brothers  
Lend Lease  
Macquarie  
Merrill Lynch

### LEGAL FIRMS

Deacons  
Hampton, Winter & Glynn  
Philip KH Wong, Kennedy Y H Wong & Co  
Richards Butler  
Stephane Hui Bon Hoa & Co

### RETAIL

Citicall  
IKEA  
Roxy Inv. Ltd, Sole Agent of Sharp  
Electrical in Hong Kong  
Yaohan International

### TECHNOLOGY

iAdvantage  
PCCW

### TRANSPORT & UTILITIES

Chu Kong  
Eco Energy  
Hong Kong and China Gas  
Kowloon Motor Bus

2005-01

© Colliers International (Hong Kong) Limited 2005. Reproduction of the contents of this publication is prohibited without gaining prior permission from Colliers International

## COLLIERS INTERNATIONAL

Suite 5701 Central Plaza 18 Harbour Road Wanchai Hong Kong  
Tel 852 2822 0525 Fax 852 2956 1688  
Email [cihk@colliers.com](mailto:cihk@colliers.com)  
Company Licence No: C-006052

[www.colliers.com/hongkong](http://www.colliers.com/hongkong)

Colliers International offers a full range of property solutions

COMMERCIAL LEASING • CORPORATE ADVISORY • HOTELS & LEISURE • INDUSTRIAL SALES & LEASING • INTERNATIONAL RESIDENTIAL PROPERTIES  
INVESTMENT SALES • RESEARCH & CONSULTANCY • RESIDENTIAL SALES & LEASING • RETAIL SERVICES • VALUATION & ADVISORY

COLLIERS  
INTERNATIONAL

Our *Knowledge* is your Property