



**Gedung Ratu Prabu 2
Jalan T.B. Simatupang,
Jakarta Selatan, Indonesia**

SUCCESS STORY *Conoco Phillips*

“Very professional. Quick response. Delighted with the service.Thank goodness I found Colliers...overall a great job!”

-Jennifer Macmillan

– Conoco Phillips

TEAM

Tammy Dewi Utami
Tracy Avant

INTRODUCTION

Conoco Phillips is the third-largest integrated energy company in the US, based on market capitalization, oil and natural gas reserves. With operations in nearly 40 countries, Conoco Phillips is committed to contributing to social, economic and environmental improvements in all the communities in which it operates. Approximately 32,800 Conoco Phillips employees work worldwide to consistently deliver top performance and value, and to maintain the company’s global market position.

Conoco Phillips has had a presence in Indonesia for more than 40 years, and its assets are concentrated in two core areas: the South Natuna Sea and onshore South Sumatra. Conoco Phillips is one of the largest foreign leaseholders in Indonesia, with 11 exploration and production licenses comprising roughly 14.5 million gross acres. With a global company in Indonesia, Conoco Phillips sends expatriates to work in Indonesia. In order to settle there, these employees have to find a house and get to know Indonesia’s culture.

CHALLENGE

It is not as easy for an expatriate to find a new house as it is for a local resident. The area and environment have to be suitable, with various amenities nearby, including schools, supermarkets, gyms, restaurants, etc., which needs careful and thorough attention. Expatriates also need an orientation to make sure that they learn about Jakarta. Colliers International’s Residential – Tenant/Investor Representation Team provides a full orientation service and also works to find a suitable house for the clients. We successfully held an orientation, as well as found houses that met the clients’ requirements. The client is satisfied with our services.

TESTIMONIAL FROM CLIENT

“Very professional. Quick response. Delighted with the service. Tammy, our agent, was very friendly. She researched properties to fit our needs exactly. I felt like we were the only clients Tammy had as she was always quick to answer queries. She was very precise and professional in every way. Our orientation with Tracy was excellent as well. Thank goodness I found Colliers ... overall, a great job!” -Jennifer Macmillan