

COLLIERS INTERNATIONAL HOUSTON LAND SERVICES GROUP

Colliers Land Group is a leader in land acquisition and disposition services with 250 years of experience working highly complex land transactions. Representing buyers, sellers, users and developers, our team has negotiated and helped close the sale of tens of thousands of acres of land and hundreds of millions of dollars in land transactions in the Greater Houston area.

LAND ACQUISITION & DISPOSITION SERVICES

We are experts in land sales from one acre to thousands, from pad sites to master planned communities, from inner city to country. Regardless of land size, location, or its intended use (commercial, residential, industrial, agricultural, retail), our land experts are ready to assist clients in their buying and selling decisions.

ACQUISITION SERVICES

CLIENT CRITERIA

We work hard and smart to completely understand our clients' needs pertaining to location, parcel size, access, restrictions and other criteria prior to beginning a site search.

SITE SEARCH SPECIFICS

We tailor the search according to specified requirements and develop lists of potential sites which creates alternatives, saves time and money and guarantees the right property will not be overlooked.

OUTSIDE THE BOX

We often seek out unlisted properties, improved properties and assemblage alternatives that may fit identified, parameters in order to locate the best property available.

SITE MAPS & AERIALS

In order to show the flood plain, configuration, location and surrounding area of sites under consideration, we provide our clients with site maps and distinctive aerial photography to help improve their decision making.

NEGOTIATION OF PRICE & TERMS

Our experience and contacts make us uniquely qualified to negotiate a fair market price under terms, and conditions that are favorable to our clients.

DISPOSITION SERVICES

OPINION OF VALUE

Clients should know the value of their property in order to make sound selling decision. We provide broker opinions of value based on careful analysis of the property's features and market trends.

HIGHEST AND BEST USE

We take property and neighborhood specific information and combine it with historical and forecasted market knowledge to help determine the highest and best use for our clients' land.

MARKETING THE LAND

Our aggressive and multi-faceted marketing program maximizes exposure and helps sell land efficiently and at their highest value.

1031 EXCHANGES

Our land experts are well-versed in this complex process and will assist our clients throughout the 1031 tax-deferred transaction.

BUYER/CONTRACT EVALUATION

We determine the strengths of potential buyers and which contract terms are most important, helping clients avoid disappointment and a delay in closing the transaction.

DUE DILIGENCE

We have relationships in place with capable attorneys, lenders, environmental testing firms, engineers, etc. to help complete each transaction smoothly and efficiently.

CLOSING

From start to finish, Colliers Land Services Group is there to make sure our clients' interests are well served.

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