

# Colliers Fact Sheet

## Quick Company Facts

- 9,327 employees worldwide
- \$1.4 billion in worldwide revenue
- \$54 billion in transaction volume
- 241 global offices (130 in Americas, 65 in EMEA, 46 in Greater Asia)
- 595 MSF under management
- Offices in 54 countries on 6 continents
- More SIORs than any other national commercial real estate services firm

## Company Overview

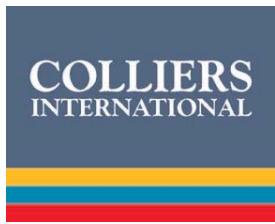
Founded in 1974, Colliers International is a leading global real estate services provider offering unparalleled local market strength and customized service delivery in 54 countries. As a corporation of independently-owned commercial real estate firms, the partners support and enhance each others assets—and are held accountable to specific standards and evaluations. Core services include:

- Portfolio Administration
- Transaction Management
- Facility/Property Management
- Project Management
- Development/Construction Management
- Technology Solutions

## 2006 Highlights

- ⚡ Completed 31,394 leasing transactions in 2005, with a value of \$32.2 billion
- Completed 8,685 sales transactions in 2005 with, a value of \$18 billion
- Delivered one end-to-end solution every 80 minutes in the United States
- Opened new offices: Delaware, Ohio, Lithuania, Estonia, Bulgaria, Serbia, Croatia, Germany, Italy, Switzerland and the United Arab





## Select Clients:

- **Corporate Clients:** Agere, Allstate, Amgen, Black & Decker, Bunzl, Convergys, Edward Jones, General Electric, H&R Block, Honda, Honeywell, Humana, IBM, Lockheed Martin, Mitre, Network Appliance, Northrup Grumman, PerkinElmer, Procter & Gamble, Raytheon, St. Paul Company, Sara Lee, Toyota, UPS, 3M
- **Retail Clients:** Applebee's, Barnes & Noble, Blockbuster, Boston Market, CVS, GNC, Home Depot, Lowe's, Office Depot, Panera Bread, Quizno's, Sears, Target, TJ Maxx, Walgreen's, Wal-Mart
- **Investment Clients:** Archon Group, J.P. Morgan, MetLife, Northwestern

## Colliers Vs. The Competition

	Revenue	Countries	Offices	SF Managed (Million SF)	Employees
<b>CB / Insignia</b>	\$2.9 Billion	58	356	1.06 Billion	19,500
<b>Colliers International</b>	\$1.4 Billion	54	241	595	9,327
<b>Jones Lang LaSalle</b>	\$1.39 Billion	50	100+	927	19,300
<b>Cushman &amp; Wakefield</b>	\$1.013 Billion	58	192	N/A	11,000+
<b>Trammell Crow</b>	\$895 Million	30	100+	545	6,800
<b>NAI</b>	\$700 Million	40	300	258	3,500
<b>Oncor</b>	\$670 Million	50	172	362	4,458
<b>Grubb &amp; Ellis</b>	\$464 Million	30	105+	153	5000

