



COLLIERS INTERNATIONAL Retail Services

COLLIERS INTERNATIONAL is recognised as one of the leading service provider of innovative retail practices in the region.

We are in close contact with both the developers of major shopping centres and landlords of high street shops that enable us to identify and react to trends in the retail leasing and investment markets.

Our established network in the industry helps our tenants to secure optimum location and value. Our knowledgeable negotiators would advise our clients on retail outlet strategy covering location planning, size of store and number of outlets in the territory. We provide advice on leasing strategies and expansion plan to both international and local retailers as well.

We also provide advice in the acquisition and disposal of all types of retail property on high street for investors.

We are committed to delivering precise market information to our client in terms of both current market situation and property transactions.



SERVICES

- ▶ Identify the specific attributes of the client's retail activity, and then compare these requirements to market availabilities to assist the client in identifying the properties that offer the greatest potential to benefit their retail operations
- ▶ Prepare the brand profile for the client that will highlight retailer's characteristics on how it will be beneficiary to the trade mix of potential properties in particularly for shopping centres
- ▶ Actively uncover potential sites before they become obvious and to correctly recognise and forecast changes in the market place for client's consideration
- ▶ Provide professional strategic and analytical advice on tenancy mix planning and tenant selection to landlords through feasibility studies



COLLIERS INTERNATIONAL OFFERS A FULL RANGE OF PROPERTY SOLUTIONS

Corporate Services • Commercial Leasing • Industrial Sales & Leasing • Residential Sales & Leasing
International Residential Properties • Investment Sales • Retail Services • Property Derivatives
Real Estate Management Services • Consultancy & Valuation • Hotels & Leisure • Research & Advisory



TRACK RECORD

SELECTED REPRESENTATIVE CLIENTS

OUTBACK
STEAKHOUSE®



le saunda



agnès b.

BDO



GEOX
RESPIRA



Fruits & Passion



GE Capital

PRICERITE 寶惠

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