



COLLIERS INTERNATIONAL *Kowloon Commercial*

THE KOWLOON COMMERCIAL DIVISION is a new business line recently set up by Colliers International. Its objective is to provide cross-harbour Grade A office solutions to our clients who seek for relocation or expansion in Kowloon.

The team comprises of eight professionals who have in-depth industry knowledge and experience in the Kowloon commercial market. Their excellent track record and expertise translate into comprehensive yet customised commercial leasing solutions to meet the clients' specific requirements.

A TOTAL SOLUTION PROVIDER

- ▶ Project leasing
- ▶ Real estate needs analysis
- ▶ Lease restructures
- ▶ Lease renewals
- ▶ Rent reviews
- ▶ Stay/go analysis
- ▶ Sub-leasing



COLLIERS INTERNATIONAL OFFERS A FULL RANGE OF PROPERTY SOLUTIONS

Corporate Services • Commercial • Kowloon Commercial • Industrial Sales & Leasing • Residential Sales & Leasing
International Residential Properties • Investment Sales • Retail Services • Property Derivatives
Real Estate Management Services • Consultancy & Valuation • Hotels & Leisure • Research & Advisory



SPECIALISED KNOWLEDGE IN TENANT & LANDLORD REPRESENTATION

Colliers International is one of Hong Kong's leading property consultants practising Tenant and Landlord Representation.

Tenant Representation is the process by which a real estate user retains an exclusive consultant to act on its behalf and maximise its interest in real estate for its businesses. By advising clients in such a manner, Colliers creates concrete value for a corporation. Colliers was one of the first to pioneer this practice, which it has adapted to the dynamics and needs of the changing market place.

Landlord Representation offers specialized services to our major developers and owners of the commercial sector; each of those has its own unique portfolio and requirements. Customised solutions are created to meet their specific goals and objectives to accelerate their success.

WHAT ARE THE BENEFITS?

The benefits to Colliers' clients are substantial and are summarised as follows:

- ▶ Cost savings
- ▶ Reduced risk
- ▶ Accountability
- ▶ Compensation
- ▶ Partnership
- ▶ Customisation

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