



## COLLIERS INTERNATIONAL

### Corporate Services

Colliers International's Corporate Services Division manages real estate portfolios across Asia Pacific and worldwide to deliver consistently first class property services for corporate clients.

#### WORLDWIDE SERVICES

Corporate Services has offices in every major region in the world and uses the entire Colliers organisation to deliver the best solutions. The Division's scope of services covers administration, transactional and premises management. These are delivered through integrated web and network systems that provide full access to clients 24 hours a day from anywhere in the world.

Corporate Services maximises the substantial expertise of Colliers International both locally and globally. Using Colliers' extensive international research capabilities, Corporate Services' knowledge of current and future property cycles can be applied to each client's situation. Corporate Services creates a comprehensive range of strategic and operational execution strategies for each key client.



#### COLLIERS INTERNATIONAL OFFERS A FULL RANGE OF PROPERTY SOLUTIONS

Commercial Leasing • Corporate Services • Hotels & Leisure • Industrial Sales & Leasing  
International Residential Properties • Investment Sales • Research & Consultancy  
Residential Sales & Leasing • Retail Services • Valuation & Advisory



#### A TOTAL SOLUTION PROVIDER

We are committed to understanding our client's corporate strategy and business model in order to be a valued partner. Our range of services includes:

#### STRATEGIC PLANNING

- ▶ Risk management
- ▶ Market forecasting
- ▶ Portfolio reporting
- ▶ Benchmarking performance ratios
- ▶ Aligning real estate with core business objectives
- ▶ Appraisal and valuations
- ▶ Mergers and acquisition evaluations

#### PORTFOLIO MANAGEMENT

- ▶ Due diligence and discovery
- ▶ Document control
- ▶ Lease abstract and data entry into web-enabled database
- ▶ Lease and critical dates administration
- ▶ Investment management
- ▶ Lease operating cost audits
- ▶ Accounting and reporting

# TRACK RECORD

## ASSIGNMENT MANAGEMENT

- ▶ Process advice and management
- ▶ Needs assessment
- ▶ Site selection
- ▶ Competitive negotiation approach
- ▶ Documentation oversight
- ▶ Standardised reporting
- ▶ Advocacy
- ▶ Creative strategies for challenging assignments

## PROJECT AND FACILITIES MANAGEMENT

- ▶ Integrated project delivery
- ▶ Facilities audits and management
- ▶ Regional facilities management capabilities



### REPRESENTATIVE CLIENTS



Colliers International Hong Kong  
 Suite 5701 Central Plaza 18 Harbour Road Wanchai Hong Kong  
 Tel 852 2828 9888 Fax 852 2910 5970

Colliers International Singapore  
 50 Raffles Place #18-01 Singapore Land Tower Singapore 048623  
 Tel 65 6223 2323 Fax 65 6557 0649

Colliers International Shanghai  
 16F Hong Kong New World Tower 300 Huaihai Zhong Road Shanghai 200021 PRC  
 Tel 86 21 6141 3688 Fax 86 21 6141 3699

Colliers Macaulay Nicolls Inc., and certain of its subsidiaries, is an independently owned and operated business and a member firm of Colliers International Property Consultants, an affiliation of independent companies with over 240 offices throughout more than 50 countries worldwide.

