

In need of further direction?

The Colliers International guide to buying a caravan park

Colliers
INTERNATIONAL

So, you have found us by searching the web, via Businesses For Sale, or you have seen us in the press, what next?

- 1 We'll send you the property's sales details.** If you have any questions then do call the agent handling the sale. It is probably worth checking the current position before leaving home.
- 2 What can you afford?** We can steer you towards a good broker who can help you and establish the upper limits of your budget based on your cash to hand, assets and other income.
- 3 Arrange a viewing.** We'll need to know a little about you, and then we'll arrange with our client a suitable time and date.
- 4 You like it.** Great, we can send you the trading accounts and supporting information you will need to make an approach to a bank for funding. We are happy to liaise directly with your broker too, as we speak the same language.

5 Make an offer. Once we have settled on a price, it is the start of the end of the process, but there is still some way to go...

6 Submitting a mortgage application. You will need a good CV and business plan. If you have gaps to fill then do ask, and we will go back to our client for more information.

7 Valuation. Your bank will ask you for a cheque to fund the valuation by an independent valuer, who will act for you and the bank.

8 Mortgage offer. They will lend you the money, and there is a light at the end of the tunnel.

9 Solicitors instructed. Only the legal work left to do. This will take about 10 weeks, then you can look at exchanging and agreeing a completion date.

10 Congratulations and welcome, you are now in the trade.

AVOID GOING
ROUND IN
CIRCLES, SEEK
SPECIALIST
ADVICE

AVOID DEAD
ENDS, TALK
TO US

AVOID BANK
REJECTION, USE
ONE OF OUR
EXPERIENCED
BROKERS

AVOID GOING
ROUND IN
CIRCLES, GIVE
US A CALL

At Colliers International we are not just here to sell holiday and residential parks, we are here to help you with your business every step of the way. With planning advisors, building surveyors and an operational consultancy team, we would like to help you grow your business so that when the time comes to sell and move on, you have had a profitable period at the helm and you achieve the best price in the market. We look forward to working with you. **For further information, contact ukparks@colliers.com.**