

# Capital Markets & Investment Services Thailand

Services & Capabilities

2019

Thailand:



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### Colliers International

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### CMIS Asia

**36** Offices

**14** Countries

USD  
**70.1B**

**159** Professionals

\* Global aggregate



Accelerating success.

## An Integrated Thailand Platform with Access to Asian and Global Opportunities

Our Capital Markets and Investment Services investment professionals leverage our combined cross-border transaction expertise and solid network of relationships to identify, advise and execute acquisitions and disposals of prime real estate opportunities across a wide range of asset classes, including offices, retail, industrial, residential and hospitality investment properties

### Our Value Proposition

#### Local knowledge

Our Bangkok based leading investment professionals have deep market knowledge and strong local connections and expertise.

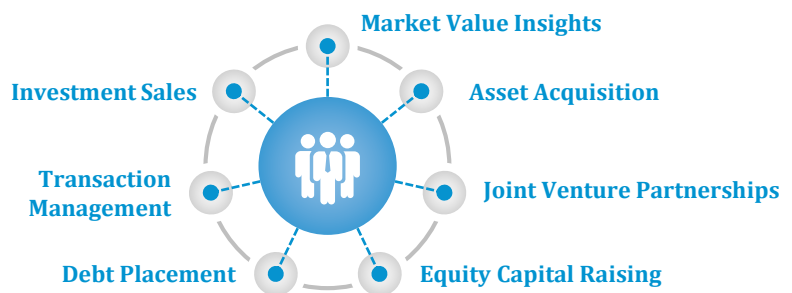
#### Regional coverage

We leverage our extensive local, regional and international networks, enabling our Bangkok team to seamlessly access international markets directly and via Colliers offices across the globe.

#### Combined expertise

We bring together a dedicated team of senior investment professionals working to high international standards, but with detailed and extensive local market experience and knowledge.

### Our Valued Expertise



Identify and evaluate assets that best complement our clients' existing portfolio, property performance requirements, income returns, and risk profile

Perform complex analysis and innovative thinking to provide a defensible, well-researched strategy for asset acquisition

Provide sound market-based advice for both pricing expectations and a customized marketing strategy

Ensure seamless execution and maximum profit via our professional networks, execution expertise and experience across markets

# Track Record Highlights

## Accelerating Success

Our teams in Thailand advise many of the Asia's major institutional clients, including local developer, international property investment company and government institutions

- > PAG
- > SC Capital Partners
- > Arch Capital
- > Apollo Management
- > Alpha Capital
- > Mitsubishi
- > CP Land
- > MCOT PLC
- > Singha Estate
- > Japanese Embassy
- > Stock Exchange of Thailand
- > Serssuk
- > Univentures
- > CDG
- > FICO
- > Golden Land
- > Sankyu
- > Hankyu
- > TFD



### THE STOCK EXCHANGE OF THAILAND

Ratchadapisek Road, Rama IV Road, Bangkok  
 Sale by Tender to major Thai developer.  
 Included financial advice and master planning



### FORMER JAPANESE EMBASSY

10-rai of land on Asoke-Petchburi intersection, Bangkok  
 Sale by formal Tender to Singha Estates.  
 Under development for office lead scheme.



### PARK VENTURES

Wireless Road, Bangkok  
 Feasibility study for a large office building and Hotel  
 Grade A office and 5 star hotel now complete



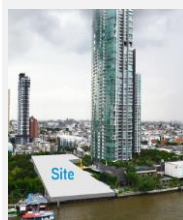
### MCOT PLC

50-rai of land on Terd-Phra-Kiat Road, Bangkok  
 Feasibility study and master planning for a mixed use development



### FOUR SEASONS HOTEL AND RESIDENCES

Chao Phraya River, Charoenkrung Road, Bangkok  
 Master planning and market study for luxury  
 6-star hotel and residences



### SERMSUK PLC

Chao Phraya River, Charoenkrung Road, Bangkok  
 Sale by Tender to major Thai developer.



Accelerating success.

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